

Output Check-List

Check only those primary items you expect this consulting project to impact. Prioritize those you've checked by writing 1 for the highest priority and 6 for the lowest.

Output		Time		Costs		Quality	
Impact	Priority	Impact	Priority	Impact	Priority	Impact	Priority
<input type="checkbox"/> Units produced	___	<input type="checkbox"/> Cycle time	___	<input type="checkbox"/> Budget variances	___	<input type="checkbox"/> Scrap	___
<input type="checkbox"/> Items assembled	___	<input type="checkbox"/> Response time for complaint	___	<input type="checkbox"/> Unit costs	___	<input type="checkbox"/> Waste	___
<input type="checkbox"/> Items sold	___	<input type="checkbox"/> Equipment down-time	___	<input type="checkbox"/> Cost by account	___	<input type="checkbox"/> Rejects	___
<input type="checkbox"/> Sales	___	<input type="checkbox"/> Overtime	___	<input type="checkbox"/> Variable costs	___	<input type="checkbox"/> Error rates	___
<input type="checkbox"/> Inventory turnover	___	<input type="checkbox"/> Average delay time	___	<input type="checkbox"/> Fixed costs	___	<input type="checkbox"/> Rework	___
<input type="checkbox"/> Customers visited	___	<input type="checkbox"/> Order cycle	___	<input type="checkbox"/> Overhead costs	___	<input type="checkbox"/> Shortages	___
<input type="checkbox"/> Quotes processed	___	<input type="checkbox"/> Time to project completion	___	<input type="checkbox"/> Operating costs	___	<input type="checkbox"/> Product defects	___
<input type="checkbox"/> Quote to order ratio	___	<input type="checkbox"/> Processing time	___	<input type="checkbox"/> Delay costs	___	<input type="checkbox"/> Deviation from standard	___
<input type="checkbox"/> Tasks completed	___	<input type="checkbox"/> Supervisory time	___	<input type="checkbox"/> Penalties/fines	___	<input type="checkbox"/> Product failures	___
<input type="checkbox"/> Productivity	___	<input type="checkbox"/> Training time	___	<input type="checkbox"/> Project cost savings	___	<input type="checkbox"/> Returns	___
<input type="checkbox"/> Work backlog	___	<input type="checkbox"/> Meeting time	___	<input type="checkbox"/> Accident costs	___	<input type="checkbox"/> Inventory adjustments	___
<input type="checkbox"/> Efficiency	___	<input type="checkbox"/> Repair time	___	<input type="checkbox"/> Program costs	___	<input type="checkbox"/> People	___
<input type="checkbox"/> Shipments	___	<input type="checkbox"/> Efficiency (time based)	___	<input type="checkbox"/> Sales expense	___	<input type="checkbox"/> Percentage of tasks completed properly	___
<input type="checkbox"/> New accounts generated	___	<input type="checkbox"/> Work stoppages	___	<input type="checkbox"/> Administrative costs	___	<input type="checkbox"/> Departments	___
<input type="checkbox"/> New markets penetrated	___	<input type="checkbox"/> Order response time	___	<input type="checkbox"/> Average cost reduction	___	<input type="checkbox"/> Number of accidents	___
<input type="checkbox"/> Increase referral business	___	<input type="checkbox"/> Late reporting	___			<input type="checkbox"/> Customer complaints	___
<input type="checkbox"/> Increased customer LTV	___	<input type="checkbox"/> Lost time days	___			<input type="checkbox"/> Customer referrals	___
<input type="checkbox"/> More Sales from existing customers	___					<input type="checkbox"/> Awards won	___
<input type="checkbox"/> Increase average order size	___					<input type="checkbox"/> Contracts won	___
<input type="checkbox"/> Profitable customers						<input type="checkbox"/> Reputation	___
<input type="checkbox"/> New industries						<input type="checkbox"/> Industry Recognition	___
<input type="checkbox"/> Leads							
<input type="checkbox"/> Increase purchases per your customer							

Work Habits		Customer Service		Work Climate/ Satisfaction		Employee Development	
Impact	Priority	Impact	Priority	Impact	Priority	Impact	Priority
<input type="checkbox"/> Absenteeism	___	<input type="checkbox"/> Customer complaints	___	<input type="checkbox"/> Employee complaints	___	<input type="checkbox"/> Number of promotions	___
<input type="checkbox"/> Tardiness	___	<input type="checkbox"/> Customer satisfaction	___	<input type="checkbox"/> Job Satisfaction	___	<input type="checkbox"/> Number of pay increases	___
<input type="checkbox"/> Violations of safety rules	___	<input type="checkbox"/> Customer dissatisfaction	___	<input type="checkbox"/> Organizational commitment	___	<input type="checkbox"/> Training & education	___
<input type="checkbox"/> Number of communication breakdowns	___	<input type="checkbox"/> Customer impression	___	<input type="checkbox"/> Morale	___	<input type="checkbox"/> Training programs	___
<input type="checkbox"/> Excessive breaks	___	<input type="checkbox"/> Customer loyalty	___	<input type="checkbox"/> Employee turnover	___	<input type="checkbox"/> Job Descriptions	___
<input type="checkbox"/> Abuse of privileges	___	<input type="checkbox"/> Customer retention	___	<input type="checkbox"/> Attitude shifts	___	<input type="checkbox"/> Performance appraisals	___
<input type="checkbox"/> Teamwork	___	<input type="checkbox"/> Customer value	___	<input type="checkbox"/> Employee loyalty	___	<input type="checkbox"/> Increases in job effectiveness	___
<input type="checkbox"/> Responsibility	___	<input type="checkbox"/> Lost customers	___	<input type="checkbox"/> Communication	___	<input type="checkbox"/> Initiative/Innovation	___
<input type="checkbox"/> Ownership	___	<input type="checkbox"/> Customer referrals	___	<input type="checkbox"/> Increased confidence	___	<input type="checkbox"/> Implementation of new ideas	___
<input type="checkbox"/> Willingness to take risks	___	<input type="checkbox"/> Repeat customers	___	<input type="checkbox"/> Openness	___	<input type="checkbox"/> Confidence	___
<input type="checkbox"/> Positive input	___	<input type="checkbox"/> Customer praise	___	<input type="checkbox"/> Culture	___	<input type="checkbox"/> Successful completion of projects	___
<input type="checkbox"/> Innovation	___	<input type="checkbox"/> Testimonials	___	<input type="checkbox"/> Values	___	<input type="checkbox"/> Number of suggestion implemented	___
<input type="checkbox"/> Ingenuity	___	<input type="checkbox"/> Customer references	___	<input type="checkbox"/> Hierarchy	___	<input type="checkbox"/> Planning	___
<input type="checkbox"/> Effort	___			<input type="checkbox"/> Loyalty to Customers	___	<input type="checkbox"/> Setting goals and objectives	___
<input type="checkbox"/> Effectiveness	___			<input type="checkbox"/> Company Loyalty to Employees	___	<input type="checkbox"/> New products and services developed	___
<input type="checkbox"/> Attitude	___			<input type="checkbox"/> Company Loyalty to Customers	___	<input type="checkbox"/> New patents and copyrights	___
<input type="checkbox"/> Enthusiasm	___			<input type="checkbox"/> Management Effectiveness	___	<input type="checkbox"/> Continuous self-improvement	___
<input type="checkbox"/> Involved	___						
<input type="checkbox"/> Inspired	___						
<input type="checkbox"/> Accountability	___						
<input type="checkbox"/> Results oriented	___						



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